

# Eric Min

Center for International Security and Cooperation  
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## Positions

Center for International Security and Cooperation (CISAC), Stanford University  
Zukerman Postdoctoral Fellow in Social Sciences and International Security, 2017 - 2018

## Education

Stanford University  
Ph.D. in Political Science, 2017  
National Science Foundation Graduate Research Fellow, 2013 - 2017  
Center for International Security and Cooperation Predoctoral Fellow, 2016 - 2017

New York University  
Bachelor of Arts in International Relations and Spanish/Linguistics, May 2010  
High honors in International Relations  
*Summa cum laude*, GPA 4.0  
Valedictorian of the College of Arts and Science

## Dissertation

*Title: "Negotiation in War"*

*Abstract:* What role do negotiations play in the midst of interstate wars? Lacking detailed intra-war data, extant scholarship has largely treated negotiations as an activity that mirrors hostilities on the battlefield. This view of negotiations as a reflection of war is not well-supported by the historical record, particularly for contemporary conflicts. To address these gaps, I gather new daily level data on 1,700 battles and 10,000 diplomatic acts during all interstate wars since 1816. These new resources reveal new insights on the calculated and intertwined relationship between fighting and bargaining. I find that pre-1945 wars are so costly in signaling weakness that tend to be very infrequent but quickly end wars. But after 1945, diplomatic bargaining becomes much more common, irregular, and less predictive of war termination. I contend that international actors and beleaguered war targets use these negotiations to moderate the battlefield, regroup militarily, and mitigate an initiator's first-mover advantage. Negotiations are used as an *instrument* of war. In addition, a computational analysis of negotiation transcripts and United Nations military reports from the Korean War demonstrates that the costs of war should not be viewed as exogenous information, but rather choices that are endogenous to the stakes of the conflict. These original data and analyses establish a new and dynamic intra-war framework that enables a more policy-relevant study of conflict management, and speaks to the utility of viewing diplomacy as an equal partner to—not a mere consequence of—fighting in understanding war.

*Committee:* James Fearon (chair), Kenneth Schultz, Michael Tomz, and Justin Grimmer

## **In Progress**

"Reassessing the Informational and Ripeness Theories of War." Revise and resubmit, *International Organization*.

"The Effectiveness of Public and Private Diplomacy: A Document-Based Approach" (with Azusa Katagiri). Revise and resubmit, *American Political Science Review*.

"Identifying Threats: Using Machine Learning in International Relations" (with Azusa Katagiri). Under review.

"Endogenizing the Costs of Conflict: A Text-Based Application to the Korean War."

"Looking for Trouble: Analyzing Search Engine Data during International Crises" (with Lizhi Liu).

"Explaining Military Relapse" (with Jonathan Chu).

## **Research Positions**

Armed drone survey, in conjunction with Amy Zegart (Senior Fellow, Hoover Institution). 2017.

*Autocracies of the World, 1950-2012* dataset, in conjunction with Beatriz Magaloni (Associate Professor of Political Science, Stanford University). 2012-2013.

## **Policy Research**

"Understanding Risk and Resilience to Violent Conflicts" (with Manu Singh, Jacob N. Shapiro, and Benjamin Crisman). Empirical Studies of Conflict Project (Princeton University) and the World Bank.

## **Conferences and Presentations**

Annual Meeting of the American Political Science Association. San Francisco, CA. August 31 - September 3, 2017.

Annual Meeting of the Midwest Political Science Association. Chicago, IL. April 6 - 9, 2017.

Annual Convention of the International Studies Association. Baltimore, MD. February 22 - 25, 2017.

Center for International Security and Cooperation (CISAC), Stanford University. Stanford, CA. December 1, 2016.

Annual Meeting of the Peace Science Society. South Bend, IN. October 20 - 22, 2016.

Annual Meeting of the American Political Science Association. Philadelphia, PA. September 1 - 4, 2016.

Annual Convention of the International Studies Association. Atlanta, GA. March 16 - 19, 2016.

Stanford University International Relations Workshop. Stanford, CA. February 26, 2016.

Annual Meeting of the Midwest Political Science Association. Chicago, IL. April 7 - 10, 2016.

Annual Meeting of the American Political Science Association. San Francisco, CA. September 3 - 6, 2015.

Annual Meeting of the Society for Political Methodology. Rochester, NY. July 23 - 25, 2015.  
Stanford University International Relations Workshop. Stanford, CA. January 23, 2015.  
Annual Meeting of the Society for Political Methodology. Athens, GA. July 24 - 26, 2014.  
Annual Meeting of the American Political Science Association. Washington, D.C.  
August 28 - 31, 2014.  
Stanford University International Relations Workshop. Stanford, CA. January 31, 2014.  
Annual Meeting of the American Political Science Association. Chicago, IL.  
August 29 - September 1, 2013.

### **Honors and Awards**

Stanford Center for International Security and Cooperation Predoctoral Fellowship. 2016.  
Stanford Center of International Cooperation and Negotiation Goldsmith Writing Prize. 2016.  
\$1,000.  
Stanford Graduate Research Opportunity Fund. 2015. \$3,375.  
National Science Foundation Annual Meeting of the Society for Political Methodology Supplement. 2015. \$500.  
Stanford Institute for Research in the Social Sciences (IRiSS) Graduate Student Research Grant. 2014. \$10,000.  
Stanford IRiSS Graduate Fellowship. 2014.  
The Europe Center at Stanford University's Spring Graduate Grant. 2014. \$4,500.  
Stanford Center for International Security and Cooperation (CISAC) Small Seed Grant. \$1,500.  
Stanford Center for International Cooperation and Negotiation Graduate Fellowship. 2014.  
National Science Foundation Annual Meeting of the Society for Political Methodology Supplement. 2014. \$500.  
National Science Foundation Graduate Research Fellow (#DGE-114747). 2013 - 2017.  
Sakurako & William Fisher Family Graduate Fellow. 2011 - 2013.  
Roland P. Beattie Award. Awarded to the valedictorian of the College of Arts and Science. 2010.  
Dean's Award in International Relations. Presented to the outstanding senior in the major. 2010.  
Alexander Hamilton Center for Political Economy Certificate. Presented for completion of coursework and research in political economy and methodology. 2010.  
Phi Beta Kappa, New York University. 2010.  
Marshall Scholarship Finalist. 2009.  
National Forensic League All-American. Presented to the top 25 high school speech and debate students in the nation. 2006.

## Teaching

Teaching Assistant (for Kenneth Schultz): War and Peace in American Foreign Policy (POLISCI 110D/Y). Spring 2014.

Teaching Assistant (for Martha Crenshaw and Amy Zegart): International Security in a Changing World (POLISCI 114S). Winter 2013.

Teaching Assistant (for Justin Grimmer): Political Methodology I (POLISCI 350A). Fall 2012.

Teaching Assistant (for Justin Grimmer): Political Science Math Camp. Summer 2012.

## Professional Service

Graduate Assistant for *Political Analysis Letters*. 2015 - 2017.

Reviewer for *American Political Science Review*, *International Security* and *Political Analysis*.

Co-President of Stanford Political Science Graduate Student Association. 2015.

Organizer of Stanford Political Science Conference (to replace canceled APSA Meeting). 2012.

Social Co-Chair of Stanford Political Science Graduate Student Association. 2012.

## Professional Memberships

American Political Science Association.

International Studies Association.

Midwest Political Science Association.

Peace Science Society.

## Languages and Skills

English (primary), Spanish (advanced), Korean (conversational).

Proficient in  $\LaTeX$ , R, Python.

## References

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