

Eric Min

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Positions

Center for International Security and Cooperation (CISAC), Stanford University
Zukerman Postdoctoral Fellow in Social Sciences and International Security, 2017 - 2018

Education

Stanford University
Ph.D. Candidate in Political Science, June 2017 (dissertation defended, December 2016)
National Science Foundation Graduate Research Fellow, 2013 - present
Center for International Security and Cooperation Predoctoral Fellow, 2016 - 2017

New York University
Bachelor of Arts in International Relations and Spanish/Linguistics, 2010
High honors in International Relations
Summa cum laude, GPA 4.0
Valedictorian of College of Arts and Science

Dissertation

Title: "Negotiation in War"

Abstract: What role do negotiations play in the midst of interstate wars? Extant scholarship has largely treated negotiations as being irrelevant to understanding a conflict's trajectory, or as being a direct reflection of hostilities on the battlefield. Neither view is supported by historical readings or empirical patterns of intra-war diplomacy. I present an alternative view of negotiations as being *instrumental*. Diplomatic bargaining not only occurs in response to battlefield outcomes, but is also used deceptively by disadvantaged belligerents to stall for time, manage political pressures, and regroup militarily. I gather new daily level data on 1,700 battles and 10,000 diplomatic acts during all interstate wars since 1816 to illustrate the calculated and intertwined relationship between fighting and bargaining. A computational analysis of negotiation transcripts and United Nations military reports from the Korean War provides more precise evidence. These original data and analyses establish a new and dynamic intra-war framework that enables a more policy-relevant study of conflict management, and speaks to the utility of viewing diplomacy as an equal partner to—not a mere consequence of—fighting in understanding war.

Committee: James Fearon (chair), Kenneth Schultz, and Justin Grimmer

Working Papers

Min, Eric and Azusa Katagiri. 2017. "The Effectiveness of Public and Private Diplomacy: A Document-Based Approach." Working paper. Stanford University.

Katagiri, Azusa and Eric Min. 2016. "Identifying Threats: Using Machine Learning in International Relations." Working paper. Stanford University. Under review.

Min, Eric and Lizhi Liu. 2016. "Looking for Trouble: Analyzing Search Engine Data during International Crises. Working paper. Stanford University.

Min, Eric. 2014. "Taking Responsibility: When and Why Terrorists Claim Credit for Attacks." Working paper. Stanford University.

Chu, Jonathan and Eric Min. 2013. "Explaining Military Relapse." Working paper. Stanford University.

Research Interests

- Intersection of interstate war and diplomacy.
- Transmission and processing of information during crisis bargaining.
- International security and conflict.
- Machine learning, text, and statistical analysis on declassified foreign policy documents.

Research Positions

Autocracies of the World, 1950-2012 dataset, in conjunction with Beatriz Magaloni (Associate Professor of Political Science, Stanford University). 2012-2013.

Conferences and Presentations

Annual Meeting of the International Studies Association. Baltimore, MD. February 22-25, 2017.

Center for International Security and Cooperation (CISAC), Stanford University. Stanford, CA. December 1, 2016.

Annual Meeting of the Peace Science Society. South Bend, IN. October 20 - 22, 2016.

Annual Meeting of the American Political Science Association. Philadelphia, PA. September 1 - 4, 2016.

Annual Convention of the International Studies Association. Atlanta, GA. March 16 - 19, 2016.

Stanford University International Relations Workshop. Stanford, CA. February 26, 2016.

Annual Meeting of the Midwest Political Science Association. Chicago, IL. April 7 - 10, 2016.

Annual Meeting of the American Political Science Association. San Francisco, CA. September 3 - 6, 2015.

Annual Meeting of the Society for Political Methodology. Rochester, NY. July 23 - 25, 2015.

Stanford University International Relations Workshop. Stanford, CA. January 23, 2015.

Annual Meeting of the Society for Political Methodology. Athens, GA. July 24 - 26, 2014.

Annual Meeting of the American Political Science Association. Washington, D.C. August 28 - 31, 2014.

Stanford University International Relations Workshop. Stanford, CA. January 31, 2014.

Annual Meeting of the American Political Science Association. Chicago, IL.
August 29 - September 1, 2013.

Honors and Awards

Stanford Center for International Security and Cooperation Predoctoral Fellowship. 2016.

Stanford Center of International Cooperation and Negotiation Goldsmith Writing Prize. 2016.
\$1,000.

Stanford Graduate Research Opportunity Fund. 2015. \$3,375.

National Science Foundation Annual Meeting of the Society for Political Methodology Supplement. 2015. \$500.

Stanford Institute for Research in the Social Sciences (IRiSS) Graduate Student Research Grant. 2014. \$10,000.

Stanford IRiSS Graduate Fellowship. 2014.

The Europe Center at Stanford University's Spring Graduate Grant. 2014. \$4,500.

Stanford Center for International Security and Cooperation (CISAC) Small Seed Grant. \$1,500.

Stanford Center for International Cooperation and Negotiation Graduate Fellowship. 2014.

National Science Foundation Annual Meeting of the Society for Political Methodology Supplement. 2014. \$500.

National Science Foundation Graduate Research Fellow (#DGE-114747). 2013 - present.

Sakurako & William Fisher Family Graduate Fellow. 2011 - present.

Roland P. Beattie Award. Awarded to the valedictorian of the College of Arts and Science. 2010.

Dean's Award in International Relations. Presented to the outstanding senior in the major. 2010.

Alexander Hamilton Center for Political Economy Certificate. Presented for completion of coursework and research in political economy and methodology. 2010.

Phi Beta Kappa, New York University. 2010.

Marshall Scholarship Finalist. 2009.

National Forensic League All-American. Presented to the top 25 high school speech and debate students in the nation. 2006.

Teaching

Teaching Assistant (for Kenneth Schultz): War and Peace in American Foreign Policy (POLISCI 110D/Y). Spring 2014.

Teaching Assistant (for Martha Crenshaw and Amy Zegart): International Security in a Changing World (POLISCI 114S). Winter 2013.

Teaching Assistant (for Justin Grimmer): Political Methodology I (POLISCI 350A). Fall 2012.

Teaching Assistant (for Justin Grimmer): Political Science Math Camp. Summer 2012.

Professional Service

Graduate Assistant for *Political Analysis Letters*. 2015 - 2017.

Reviewer for *International Security and Political Analysis*.

Co-President of Stanford Political Science Graduate Student Association. 2015.

Organizer of Stanford Political Science Conference (to replace canceled APSA Meeting). 2012.

Social Co-Chair of Stanford Political Science Graduate Student Association. 2012.

Professional Memberships

American Political Science Association.

International Studies Association.

Midwest Political Science Association.

Peace Science Society.

Languages and Skills

English (primary), Spanish (advanced), Korean (conversational).

Proficient in \LaTeX , R, Python.

References

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